# Intermediate Fixed Income

## 03.31.2024



# STERLING

#### Sterling Capital

 Over 50 Years of Institutional Fixed Income Management

#### Philosophy

- Multi Faceted Approach to Generate Excess Return
- Emphasis on Risk Management
- Adhere to Core Investment Beliefs

#### **Process**

#### Top-Down Analysis

- Duration Management
- Yield Curve
- Sector Allocation

#### Bottom-Up Analysis

- Fundamental Research
- Proprietary Models
- Security Valuation

#### Performance

- Long-Term Track Record
- Disciplined Management Adds Incremental Value
- Lower Risk Strategy
- Consistent Returns

<sup>1</sup>The performance inception date is 07.01.1991. The benchmark is the Bloomberg U.S. Intermediate Govt/Credit Bond. Performance is preliminary and is annualized for periods longer than one year. Net of fees performance returns are preliminary and are presented net of the investment management fees and trading expenses. Gross of fees performance returns reflect the deduction of trading costs: a client's return will be reduced by the management fees and other expenses it may incur. Investment management fees are described in Sterling's Form ADV 2A. Performance reflects the reinvestment of interest income and dividends and realized capital gains. The performance presented represents past performance and is no guarantee of future results. Performance is compared to an index: however, the volatility of an index varies greatly and investments cannot be made directly in an index. Market conditions vary from year to year and can result in a decline in market value due to material market or economic conditions. Please refer to the attached GIPS Composite Report for additional disclosures. The Bloomberg U.S. Intermediate G/C Bond **Index** is a broad-based flagship benchmark that measures the non-securitized component of the U.S. Aggregate Index with less than 10 years to maturity.





Performance	QTR	YTD	1Y	3Y	5Y	10Y	Since Inception <sup>1</sup>
Sterling (Gross)	0.19%	0.19%	3.37%	-0.49%	1.80%	2.10%	4.93%
Sterling (Net)	0.13%	0.13%	3.11%	-0.72%	1.57%	1.87%	4.56%
Index	-0.15%	-0.15%	2.69%	-1.06%	1.09%	1.61%	4.56%

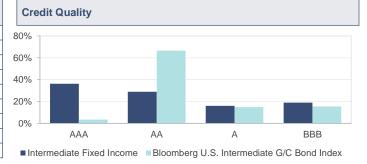


Year-End Returns	2017	2018	2019	2020	2021	2022	2023
Sterling (Gross)	2.82%	1.03%	7.29%	7.77%	-0.76%	-7.81%	5.75%
Sterling (Net)	2.60%	0.80%	7.07%	7.54%	-0.96%	-8.04%	5.49%
Index	2.14%	0.88%	6.80%	6.43%	-1.44%	-8.23%	5.24%

Portfolio Characteristics							
Sterling Index							
Effective Duration	3.78 Yrs	3.78 Yrs					
Average Life	4.45 Yrs	4.31 Yrs					
Average Quality	AA-	AA-					
Yield-To-Maturity	5.11%	4.69%					

80%	Composit						
70%							
60%							
50%							
40%							
30%							
20%							
10%							
0% Coi	p Tsy/A	gy ABS	CMO	CMBS	Muni	MBS	Cash

Sterling     Index       0-1 Year     9.4%     0.6%       1-2 Years     16.1%     23.1%       2-3 Years     12.5%     18.2%       3-4 Years     15.7%     16.9%       4-5 Years     17.0%     13.7%       5-7 Years     17.4%     18.1%       7-10 Years     11.9%     9.3%	<b>Duration Composition</b>						
1-2 Years 16.1% 23.1%   2-3 Years 12.5% 18.2%   3-4 Years 15.7% 16.9%   4-5 Years 17.0% 13.7%   5-7 Years 17.4% 18.1%		Sterling	Index				
2-3 Years 12.5% 18.2%   3-4 Years 15.7% 16.9%   4-5 Years 17.0% 13.7%   5-7 Years 17.4% 18.1%	0-1 Year	9.4%	0.6%				
3-4 Years 15.7% 16.9%   4-5 Years 17.0% 13.7%   5-7 Years 17.4% 18.1%	1-2 Years	16.1%	23.1%				
4-5 Years 17.0% 13.7%   5-7 Years 17.4% 18.1%	2-3 Years	12.5%	18.2%				
5-7 Years 17.4% 18.1%	3-4 Years	15.7%	16.9%				
	4-5 Years	17.0%	13.7%				
7-10 Years 11 9% 9 3%	5-7 Years	17.4%	18.1%				
7 10 10415 11.070 0.070	7-10 Years	11.9%	9.3%				
Total 100.0% 100.0%	Total	100.0%	100.0%				



Portfolio characteristics totals may not equal 100% due to rounding. Credit ratings methodology: Bloomberg. Sources: Bloomberg L.P.; FactSet; Sterling Capital Management Analytics.

### **Sterling Capital Intermediate Fixed Income**

	Total Gross Return	Total Net Return	Benchmark Return	3Y Composite Std. Dev. (Gross)	3Y Benchmark Std. Dev.	Composite Dispersion	Number of Portfolios	Composite Assets (MM)	Total Firm Assets (MM)
2023	5.75%	5.49%	5.24%	4.43%	4.58%	0.19%	4	\$109	\$66,746
2022	-7.81%	-8.04%	-8.23%	4.01%	3.82%	0.17%	3	\$90	\$62,842
2021	-0.76%	-0.96%	-1.44%	2.74%	2.34%	0.10%	8	\$288	\$75,309
2020	7.77%	7.54%	6.43%	2.72%	2.31%	0.16%	9	\$293	\$70,108
2019	7.29%	7.07%	6.80%	1.94%	2.04%	0.66%	8	\$267	\$58,191
2018	1.03%	0.80%	0.88%	1.97%	2.09%	0.03%	9	\$249	\$56,889
2017	2.82%	2.60%	2.14%	1.97%	2.11%	0.19%	7	\$176	\$55,908
2016	2.20%	1.97%	2.08%	2.04%	2.23%	0.14%	8	\$179	\$51,603
2015	1.27%	1.03%	1.07%	2.01%	2.10%	0.15%	11	\$168	\$51,155
2014	3.51%	3.26%	3.13%	1.96%	1.94%	0.20%	12	\$174	\$47,539

Benchmark: Bloomberg Int. Govt/Credit Bond Index Composite Creation Date: 07.01.1991 Inception Date: 07.01.1991

- 1. Consists of all fee paying, discretionary intermediate fixed income portfolios that are measured against the Bloomberg Intermediate U.S. Government Credit Index or similar index.
- 2. Sterling Capital Management LLC claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Sterling Capital Management LLC has been independently verified for the periods 01/01/2001 to 12/31/2022. The verification report(s) is/are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. Benchmark returns are not covered by the report of the independent verifiers. GIPS® is a registered trademark of the CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.
- 3. Sterling Capital Management LLC (SCM) is a registered investment advisor with the SEC. Registration does not imply a certain level of skill or training. Sterling manages a variety of equity, fixed income and balanced assets. Prior to January 2001, Sterling was a wholly owned subsidiary of United Asset Management (UAM). In January 2001, Sterling Capital Management LLC purchased all the assets and business of Sterling Capital Management Company from UAM to become an employee owned firm. In April 2005, BB&T Corporation purchased a majority equity ownership stake in Sterling Capital Management LLC. In October 2010, the management group of Sterling Capital entered into an agreement with BB&T Corporation that reduced and restructured management's interest in Sterling Capital Management. Additionally, BB&T Asset Management merged into Sterling Capital Management. In January 2013, CHOICE Asset Management merged into Sterling Capital Management via Stratton Management Company following the close of BB&T's purchase of Susquehanna Bancshares. In December 2019, BB&T Corporation and SunTrust Banks, Inc. Holding Company merged as equals to form Truist Financial Corporation. Sterling Capital Management LLC is a wholly owned subsidiary of Truist Financial Corporation. In August 2020, new employees joined Sterling Capital Management via the Investment Advisory Group of SunTrust Advisory Services. This reorganization aligns all of the discretionary fixed income asset management activities within Truist under Sterling.
- 4. The performance presented represents past performance and is no guarantee of future results. Market and economic conditions vary from year to year and can result in a decline in market value due to material market or economic conditions. Please refer to the slide titled "Performance" for the one-, five-, and tenyear returns of the composite.
- 5. A complete list of all of SCM's composites and SCM's broad distribution pooled funds and their descriptions is available upon request. Policies for valuing investments, calculating performance, and preparing GIPS Composite Reports are available upon request.
- 6. Performance reflects reinvested interest income and dividends and realized and unrealized capital gains and losses. All portfolios utilize trade-date and accrued income accounting. Valuations and performance are reported in U.S. dollars. Periodic time weighted returns are geometrically linked. Returns are not calculated net of non-reclaimable withholding taxes due to immaterial dollar amounts. Effective 1/1/22, composite returns are calculated by weighting the individual portfolio returns using beginning of period market values. From 4/30/99 through 12/31/21, composite returns were asset weighted using the aggregate method that reflects both beginning market value and cash flows. Prior to 4/30/99, composite returns were calculated by weighting the individual portfolio returns using beginning of period market values.
- 7. Gross of fees returns are presented before management fees but after all trading costs. Effective 1/1/22, the net of fees returns reflect the maximum ADV management fee. Prior to 1/1/22, net of fees returns are presented after actual management fees and trading costs. The stated fee schedule is: 0.25% on the first \$50 million and 0.20% on all incremental assets above \$50 million on an annual basis as described in Sterling Capital Management's Form ADV, Part 2A.
- 8. The appropriate benchmark is the Bloomberg Int. Govt/Credit Bond Index. The Bloomberg Int. Govt/Credit Bond Index measures the performance of U.S. Dollar denominated U.S. Treasuries, government-related and investment grade U.S. corporate securities that have a remaining maturity of greater than one year and less than ten years.
- The annual composite dispersion presented is measured by an asset-weighted standard deviation calculation method of all portfolios in the composite for the entire year, and is calculated using gross of fee returns. It is not meaningful when there have been less than six portfolios in composite for entire calendar year. The three year annualized standard deviation measures the variability of the composite and benchmark returns over the preceding 36-month period. The composite 3-year standard deviation is calculated using gross of fee returns. It is not required to be presented when a full three years of composite performance is not yet available.